

For Six Month Period Ending JUN 30 2000  
(Insert date)

**I - REGISTRANT**

1. (a) Name of Registrant

(b) Registration No. 430

Bermuda Department of Tourism

(c) Business Address(es) of Registrant    205 E. 42nd Street, New York, NY 10017  
44 School Street, Boston, MA 02108  
245 Peachtree Center Avenue NE, Atlanta, GA 30303

2. Has there been a change in the information previously furnished in connection with the following:

- (a) If an individual:
- |                       |                              |                             |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship       | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation        | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
- (b) If an organization:
- |                          |                              |  |
|--------------------------|------------------------------|--|
| (1) Name                 | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input type="checkbox"/>            |
| (3) Branch offices       | Yes <input type="checkbox"/> | No <input type="checkbox"/>            |
- (c) Explain fully all changes, if any, indicated in items (a) and (b) above.

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**IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).**

3. If you have previously filed Exhibit C<sup>1</sup>, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐      No ☒

If yes, have you filed an amendment to the Exhibit C?      Yes ☐      No ☐

If no, please attach the required amendment.

1 The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

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4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Connection Ended
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- (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☒

If yes, identify each such person and describe his service.

- (b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated
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- (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes ☐ No ☒

If no, list names of persons who have not filed the required statement.

## II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?  
Yes ☐ No ☒

If yes, furnish the following information:

*Name of foreign principal*

*Date of termination*

8. Have you acquired any new foreign principal<sup>2</sup> during this 6 month reporting period?  
Yes ☐ No ☒

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

9. In addition to those named in Items 7 and 8, if any, list foreign principals<sup>2</sup> whom you continued to represent during the 6 month reporting period.

GOVERNMENT OF BERMUDA, DEPARTMENT OF TOURISM

10. **EXHIBITS A AND B**

- (a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A <sup>3</sup>	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
Exhibit B <sup>4</sup>	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☒

If no, please attach the required amendment.

2 The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

3 The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

4 The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

## III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

## LIST OF ACTIVITIES ATTACHED

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>5</sup> as defined below? Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☐

If yes, describe fully.

<sup>5</sup> The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government, a foreign country or a foreign political party.

## IV - FINANCIAL INFORMATION

## 14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies<sup>6</sup>

Date	From Whom	Purpose	Amount
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SEE ATTACHED SCHEDULE

Total

## (b) RECEIPTS - FUND RAISING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign<sup>7</sup>, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes ☐ No ☒

If yes, have you filed an Exhibit D to your registration? Yes ☐ No ☐

If yes, indicate the date the Exhibit D was filed. Date \_\_\_\_\_.

## (c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>9</sup> other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
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<sup>6, 7</sup> A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)

<sup>8</sup> An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.

<sup>9</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

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**15. (a) DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐(2) transmitted monies to any such foreign principal? Yes ☐ No ☐

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
------	---------	---------	--------

SEE ATTACHED SCHEDULE OF OPERATIONAL EXPENSES

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Total

(b) **DISBURSEMENTS-THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value<sup>10</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes ☐

No ☒

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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(c) **DISBURSEMENTS-POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>11</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐

No ☒

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
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10, 11 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

**V - INFORMATIONAL MATERIALS**

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials<sup>12</sup>?  
 Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

GOVERNMENT OF BERMUDA, DEPARTMENT OF TOURISM

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

SEE ATTACHED SHEETS

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

☒ Radio or TV  
broadcasts

☒ Magazine or  
newspaper  
articles

☐ Motion picture films

☒ Letters or telegrams

☒ Advertising  
campaigns

☒ Press releases

☒ Pamphlets or other  
publications

☒ Lectures or speeches

☒ Other (specify) TRAVEL AGENTS

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

☐ Public Officials  
☐ Legislators  
☐ Government agencies

☒ Newspapers  
☒ Editors  
☒ Civic groups or associations

☐ Libraries  
☐ Educational institutions  
☐ Nationality groups

☒ Other (specify) TRAVEL AGENTS

21. What language was used in the informational materials:

☒ English

☐ Other (specify) \_\_\_\_\_

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☒

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes ☐ No ☒

12. The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.



## VI--EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

July 27, 2000

(Type or print name under each signature<sup>13</sup>)

R. Toby Dillas

R. Toby Dillas

Director of Sales, N.A.

Richard Riccardi

RICHARD RICCARDI

NOTARY PUBLIC

STATE OF NEW YORK

NO. 01RI5062125

QUALIFIED WESTCHESTER COUNTY

COMMISSION EXPIRES JUNE 24, 2002

GOES YAN  
DECEMBER

<sup>13</sup> This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

**RICHARD RICCARDI**  
**NOTARY PUBLIC**  
**STATE OF NEW YORK**  
**NO. 01R15062125**  
**QUALIFIED WESTCHESTER COUNTY**  
**COMMISSION EXPIRES JUNE 24, 2025**

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**Tuesday, January 04, 2000**

Participated in the Rodale Scuba Show at the Holiday Inn, Randolph MA by T.MacDonald  
55 consumers attended, literature disseminated.

**Friday, January 14, 2000 — Monday, January 17, 2000**

Participated in Vacation World 2000 at the Bayside Expo Center, Boston MA by T.MacDonald, D.Tavares.  
17,100 consumers attended, literature disseminated, video "Colours" shown.

**Sunday, January 16, 2000 — Sunday, January 16, 2000**

Presented a Bermuda Presentation at Tiffany Travel, Bayonne, NJ by E. Dill. 2 Agents and 25 consumers present,  
literature disseminated.

**Tuesday, January 25, 2000 — Tuesday, January 25, 2000**

Participated in Travelarians Presentation, Pasadena, CA by G. Bean. 40 travel agents attended, literature  
disseminated.

Participated in Travel Connection Trade Show, Newport Beach, CA by G. Bean. 200 consumers attended, literature  
disseminated.

**Wednesday, January 26, 2000 — Wednesday, January 26, 2000**

Attended Connecticut ASTA Chapter Meeting, 500 Blake Street Cafe, New Haven, CT. by P. Pitt. 100 people  
literature disseminated.

**Monday, January 31, 2000 — Monday, January 31, 2000**

Hosted Bermuda Presentation to clients of compact agency Mooney's Travel, Ridgewood Savings Bank, Hicksville,  
N.Y. by P. Pitt. 25 people, literature disseminated.

**Tuesday, February 01, 2000 — Tuesday, February 01, 2000**

Attended NJ TIPS meeting, Wyndham Garden Hotel, Newark, NJ., by Z. Edwards 40 travel agents, literature  
disseminated.

**Wednesday, February 02, 2000 — Wednesday, February 02, 2000**

Presented a Bermuda Seminar at the Marriott Perimeter Hotel, Atlanta, GA by M. Smith. 18 agents attended.  
Literature disseminated

**Thursday, February 03, 2000 — Thursday, February 03, 2000**

Attended Usairways Global Sales Meeting, Hyatt Hotel, Washington, DC., by M. Outerbridge - 400 people, literature  
disseminated.

**Friday, February 04, 2000 — Friday, February 04, 2000**

Participated in Trade Show at the Adams Mark Hotel, Winston-Salem, NC by G. Peters. 300 agents attended,  
literature disseminated

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**Saturday, February 05, 2000 — Saturday, February 05, 2000**

Hosted Bermuda Presentation to clients of compact agency Mooney's Travel, Ridgewood Savings Bank, Garden City, N.Y. by P. Pitt. 40 people, literature disseminated.

Presented a Bermuda Educational Seminar at the Adams Mark Hotel, Winston-Salem, NC by G. Peters. 200 travel agents attended, literature disseminated

**Monday, February 07, 2000 — Monday, February 07, 2000**

Presented a Bermuda Seminar at the Fairmont, San Francisco, CA by J. Welch. 270 agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Fairmont Hotel, San Francisco, CA by G. Bean. 270 travel agents attended, literature disseminated.

**Tuesday, February 08, 2000 — Tuesday, February 08, 2000**

Hosted Hudson Valley ASTA Chapter Dinner Meeting, Tappan Hill Manor, Tarrytown, N.Y. by P. Pitt. 100 people, literature disseminated.

Presented a Bermuda Seminar at the Four Seasons in Newport Beach, CA by J. Welch. 220 travel agents attended, Literature disseminated

Presented a Bermuda Educational Seminar at the Four Seasons Hotel, Newport Beach, CA by G. Bean. 220 travel agents attended, literature disseminated.

**Wednesday, February 09, 2000 — Wednesday, February 09, 2000**

Participated in Scuba Show at O'Reillys Pub (NY Sea Gypsies), Manhattan, N.Y. by E. Dill. 60 divers, literature disseminated.

Attended NYASTA Meeting, Peking Park Restaurant, Ny, NY. , by Z. Edwards  
76 agents, literature disseminated

Presented a Bermuda Seminar at the Beverly Hilton, Hollywood, CA by J. Welch. 340 travel agents attended, literature disseminated

Presented a Bermuda Educational Seminar at the Beverly Hilton Hotel, Beverly Hills, CA. by G. Bean. 340 travel agents attended, literature disseminated.

**Thursday, February 10, 2000 — Thursday, February 10, 2000**

Presented a Bermuda Seminar at the Hyatt, Cincinnati, OH by J. Welch. 110 travel agents attended, literature disseminated.

**Friday, February 11, 2000 — Friday, February 11, 2000**

Presented a Bermuda Seminar at the Fairmont Hotel, Dallas, TX by G. Peters & J. Welch.. 140 agents attended, literature disseminated.

**Wednesday, February 16, 2000**

Presented a Bermuda In-house seminar at Trans National Travel, Boston MA by T.MacDonald. 12 travel agents attended, literature disseminated.

**Tuesday, February 22, 2000**

Presented a Bermuda In-house seminar at AAA Travel, Barrington RI by D.Tavares  
3 travel agents attended, literature disseminated.

**Saturday, February 26, 2000 -- Saturday, February 26, 2000**

Participated in a Consumer Night at AAA Lakewood, Lakewood, NJ., by Z. Edwards  
22 agents, literature disseminated.

**Wednesday, March 01, 2000 -- Wednesday, March 01, 2000**

Presented a Bermuda Educational Seminar at the Marriott Pook's Hill, Bethesda, MD., by M. Outerbridge - 60 agents,  
literature disseminated.

**Thursday, March 02, 2000 -- Thursday, March 02, 2000**

Presented a Bermuda Educational Seminar at the Marriott Burkshire Conference Center, Towson, MD., by M.  
Outerbridge - 58 agents, literature disseminated.

**Saturday, March 04, 2000 -- Saturday, March 04, 2000**

Participated in Travel Alliance Network Travel Agent & Cosumer Trade Show, Rochester Marriott Thruway,  
Rochester, N.Y. by P. Pitt. 48 agents and 500 consumers, literature disseminated.

**Tuesday, March 14, 2000 -- Tuesday, March 14, 2000**

Presented a Bermuda Educational Seminar at the Crabtree Marriott Hotel, Raleigh, NC by G. Peters & J. Welch. 48  
travel agents attended, literature disseminated

**Wednesday, March 15, 2000 -- Wednesday, March 15, 2000**

Attended LITAA Trade Show, Melville Marriott Hotel, Melville, N.Y. by P. Pitt. 300 people, literature disseminated.

Presented a Bermuda Educational Seminar at the Marriott Orlando Hotel, Orlando, FL by G. Peters, M. Smith & J.  
Welch. 58 travel agents attended. Literature disseminated

**Thursday, March 16, 2000 -- Thursday, March 16, 2000**

Presented a Bermuda Educational Seminar at the Omni Colonade Hotel, Coral Gables, FL by G. Peters, M. Smith &  
J. Welch. 32 travel agents attended. Literature disseminated.

**Friday, March 17, 2000 -- Sunday, March 19, 2000**

Attended the Berks Jazz Festival, Reading, PA., by M. Outerbridge -2000 consumers, literature disseminated.

**Monday, March 20, 2000 -- Thursday, March 20, 2000**

Presented a Bermuda Educational Seminar at the Old Bermuda Inn, Stataen Island, NY., by Z. Edwards - 44 agents,  
literature disseminated.

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**Tuesday, March 21, 2000 -- Tuesday, March 21, 2000**

Presented a Bermuda Educational Seminar, Radisson Hotel, Bethlehem, PA., by Z. Edwards - 21 agents, literature disseminated.

Presented a Bermuda Educational Seminar at the Marriott Hotel, Farmington CT by T. MacDonald, D.Tavares, and L. White. 96 agents attended, literature disseminated, video "Peak Season" shown.

Presented a Bermuda Educational Seminar at the J W Marriott, Atlanta, GA by G. Peters, M. Smith & J. Welch. 310 travel agents attended. Literature disseminated

**Wednesday, March 22, 2000 -- Wednesday, March 22, 2000**

Hosted Educational Seminar, Locust Hill Country Club, Pittsford, N.Y. by P. Pitt. 73 people, literature disseminated.

Presented a Bermuda Educational Seminar the Sheraton Colonial Hotel, Wakefield MA by T.MacDonald, D.Tavares, L.White. 101 travel agents attended, literature disseminated, video "Peak Season" shown.

**Thursday, March 23, 2000 -- Thursday, March 23, 2000**

Hosted Educational Workshop, Marriott Courtyard E. Syracuse, N.Y. by P. Pitt. 17 people, literature disseminated.

Presented a Bermuda Educational Seminar at the Holiday Inn Randolph, MA by T. MacDonald, D. Tavares, and L. White. 51 travel agents attended, literature disseminated, video "Peak Season" shown.

Participated in Atlanta Home Trade Show by G. Peters and J. Welch. 600 consumers attended. Literature disseminated,

**Tuesday, March 28, 2000 -- Tuesday, March 28, 2000**

Participated in Bermuda Department of Tourism Road Show, Westin Hotel O'Hare, Chicago, IL by E. Dill. 250 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Westin O'Hare Hotel, Chicago, IL by G. Peters & J. Welch. 200 travel agents attended. Literature disseminated

**Wednesday, March 29, 2000 -- Wednesday, March 29, 2000**

Participated in Bermuda Department of Tourism Road Show, Marquette Hotel Minneapolis, MN by E.Dill, 125 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Marquett Hotel, Minneapolis, MN by G. Peters & J. Welch. 200 travel agents. Literature disseminated

**Thursday, March 30, 2000 -- Thursday, March 30, 2000**

Participated in Bermuda Department of Tourism Road Show, Ritz Carlton Hotel, At. Louis, MO by E Dill. 250 travel agents attended, literature disseminated.

Attended the Providence Journal Travel Agent Trade Show @ Johnson & Wales, Seekonk, MA by D.Tavares & L. White. 250 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Ritz Carlton Hotel, St. Louis, MO by G. Peters & J. Welch. 200 travel agents attended, Literature disseminated.

**Tuesday, April 04, 2000 -- Tuesday, April 04, 2000**

Presented a Bermuda Educational Seminar at the Pittsburgh Airport Marriott, Pittsburgh, PA., by Z. Edwards - 73 agents, literature disseminated

**Wednesday, April 05, 2000 -- Wednesday, April 05, 2000**

Presented a Bermuda Educational Seminar at the Harrisburg Marriott, Harrisburg, PA., by M. Outerbridge - 32 agents, literature disseminated.

**Thursday, April 06, 2000 -- Thursday, April 06, 2000**

Presented a Bermuda Educational Seminar at the Marriott West Philadelphia, Conshohocken, PA., by M. Outerbridge - 37 agents, literature disseminated.

**Monday, April 10, 2000 -- Monday, April 10, 2000**

Attended AWTA Trade Show, Westchester Marriott, Tarrytown, N.Y. by P. Pitt. 400 people, literature disseminated.

**Wednesday, April 12, 2000 -- Wednesday, April 12, 2000**

Presented a Bermuda educational workshop at the Westin, Morristown, NJ., by Z. Edwards - 10 agents, literature disseminated

Hosted TASC Chapter Meeting, Bavarian Inn, Lake Ronkonkomo, N.Y. by P. Pitt. 100 people, literature disseminated.

**Thursday, April 13, 2000 -- Thursday, April 13, 2000**

Participated in NEMICE 2000 Trade Show at Haynes Convention Center, Boston, MA by Mary Castro. 65 meeting planners visited booth, literature disseminated.

Hosted an In-House Seminar at Southern New England AAA Travel, Providence RI by D. Tavares & L. White. 30 travel agents attended, literature disseminated.

**Tuesday, April 25, 2000 -- Tuesday, April 25, 2000**

Hosted In-House Seminar at Liberty Travel, New York, N.Y. by B. Smith. 5 Agents, literature disseminated.

Attended ASTA Rocky Mountain Trade Show, Antlers Adam's Mark Hotel, Colorado Springs, CO by G. Bean. 150 travel agents attended, literature disseminated.

**Wednesday, April 26, 2000**

Presented an In-House seminar at Destinations Travel, Waterbury CT by L.White. 13 travel agents attended, literature disseminated, video "Peak Season" shown.

Presented an In-house seminar at Liberty Travel, Orange CT by L.White. 3 travel agents attended, literature disseminated.

Attended ASTA Rocky Mountain Trade Show, Denver Zoo, Denver, CO by G. Bean. 300 travel agents attended, literature disseminated.

**Thursday, April 27, 2000 -- Thursday, April 27, 2000**

Presented a Bermuda Educational Seminar at the JW Marriott, Houston, TX by G. Peters, M. Smith and J. Welch. 50

**Thursday, April 27, 2000 — Thursday, April 27, 2000**

Travel Agents attended. Literature disseminated

Participated in ASTA Rocky Mountain Trade Show, University Park Lodge, Fort Collins, CO by G. Bean. 125 travel agents attended, literature disseminated.

**Friday, April 28, 2000 — Friday, April 28, 2000**

Participated in ASTA Rocky Mountain Trade Show, Great Divide Lodge, Breckenridge, CO by G. Bean. 100 travel agents attended, literature disseminated.

**Saturday, April 29, 2000 — Sunday, April 30, 2000**

Participated in Los Angeles Times Trade Show, Civic Center, Los Angeles, CA by G. Bean. 500 travel agents and 20,000 consumers attended, literature disseminated.

**Monday, May 01, 2000 — Monday, May 01, 2000**

Hosted Metro World Society Chapter Meeting, LaGuardia Marriott, Flushing, N.Y. by P. Pitt. 20 people, literature disseminated.

Participated in Trade Show at Tampa Convention Center in Tampa, FL by M. Smith. 150 people attended, literature disseminated

**Tuesday, May 02, 2000 — Tuesday, May 02, 2000**

Hosted an In-House Presentation at GO GO Worldwide Vacations, St. Louis, MO by E. Dill. 5 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Adams Mark Hotel, Columbia, SC by G. Peters, M. Smith and J. Welch. 70 travel agents attended, literature disseminated

**Wednesday, May 03, 2000 — Wednesday, May 03, 2000**

Presented Bermuda Seminar at the Sheraton Music City, Nashville, TN by M. Smith and J. Welch. 70 travel agents attended, literature disseminated

**Thursday, May 04, 2000 — Thursday, May 04, 2000**

Hosted an In-House Presentation at TWA Reservations Center, St. Louis, MO by E. Dill. 300 travel agents attended, literature disseminated.

Presented Bermuda Seminar at the Hyatt Hotel, Charlotte, NC by G. Peters, M. Smith and J. Welch. 70 travel agents attended, literature disseminated

**Friday, May 05, 2000 — Friday, May 05, 2000**

Attended the National Children's Hospital Fundraiser at the Ronald Reagan Bldg., Washington, DC., by M. Outerbridge - 1800 people, literature disseminated.

Hosted a Bermuda In-house presentation at AAA Travel, Framingham MA by D.Tavares. 6 travel agents attended, literature disseminated "peak season" video shown.



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Hosted Bermuda In-House Seminar at Liberty Travel, Manhattan, N.Y. by B. Smith. 7 Agents, literature disseminated.

Presented a Bermuda Educational Seminar at The Hyatt Regency hotel, San Diego, CA. Hosted by G. Bean. 100 travel agents attended, literature disseminated.

Hosted a Bermuda In-House presentation at National Leisure Group by T.MacDonald. 30 travel agents attended, literature disseminated.

Hosted a Bermuda In-house Presentation at TNT Vacations, Boston, MA by T.MacDonald. 15 travel agents attended, literature disseminated

**Wednesday, May 10, 2000 -- Wednesday, May 10, 2000**

Hosted Bermuda Night to consumers and clients of U-Name-It Travel, Parkers Travel Bookstore, Rye, N.Y. by P. Pitt. 20 people, literature disseminated.

**Friday, May 12, 2000 -- Friday, May 12, 2000**

Hosted In-House Bermuda Presentation to Alken Tours reservation agents and retail agents, Brooklyn, N.Y. by P. Pitt. 15 people, literature disseminated.

Hosted In-House Presentation at Classic Custom Vacations, One North First Street, San Jose, CA by G. Bean. 20 travel agents attended, literature disseminated.

**Sunday, May 14, 2000 -- Sunday, May 14, 2000**

Presented Bermuda Seminar at Wyndham Hotel, Orlando, FL by M. Smith. 75 travel agents attended, literature disseminated.

**Thursday, May 18, 2000 -- Saturday, May 20, 2000**

Attended ASTA Great America's Regional Conference, Mid-West Airlines Convention Center, Milwaukee, WI by E. Dill. 150 travel agents attended, literature disseminated.

**Saturday, May 20, 2000 -- Saturday, May 20, 2000**

Participated in Trade Show at Hyatt Hotel in Milwaukee, WI by J. Welch. 400 people attended, literature disseminated.

**Monday, May 22, 2000 -- Monday, May 22, 2000**

Attended the Women In Travel Trade Show, Saratoga Springs Center, Saratoga Springs, N.Y. by P. Pitt. 100 people, literature disseminated.

**Thursday, June 01, 2000 -- Thursday, June 01, 2000**

Participated in Springtime in the Park (GWSAE) at the Marriott Wardman Park, Washington, DC by Mary Castro. 52 meeting planners and travel agents visited booth, literature disseminated.

**Monday, June 05, 2000 -- Monday, June 05, 2000**

Participated in GoGo VIP Dinner/Trade Show, Chappaqua, N.Y. by B. S mith. 200 people, literature disseminated.

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THE BERMUDA DEPARTMENT OF TOURISM  
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Monday, June 05, 2000 — Monday, June 05, 2000

Tuesday, June 06, 2000 — Tuesday, June 06, 2000

Attended GoGo Worldwide Travel Agent Appreciation Trade Show & Dinner, Brooklyn Marriott, Brooklyn, N.Y. by P. Pitt. 100 people, literature disseminated.

Wednesday, June 07, 2000 — Wednesday, June 07, 2000

Attended GoGo Worldwide Travel Agent Appreciation Trade Show & Dinner, The Vanderbilt, Plainview, N.Y. by P. Pitt. 175 people, literature disseminated.

Thursday, June 08, 2000 — Thursday, June 08, 2000

Participated in GoGo VIP Dinner/Trade Show, Teaneck, N.J. by B. Smith. 200 people, literature disseminated.

Saturday, June 10, 2000

Hosted a Bermuda Day at Garber Travel, Hanover MA by L. White. literature disseminated.

100 consumers attended

Tuesday, June 13, 2000 — Tuesday, June 13, 2000

Hosted In-House Bermuda Seminar at Liberty Travel, Manhattan, N.Y. by B. Smith. 4 agents, literature disseminated.

Thursday, June 15, 2000 — Thursday, June 15, 2000

Hosted Mid-Atlantic Advisory Board meeting, J. Walter Thompson, NYC, by P. Pitt. 10 people, literature disseminated.

Participated in American Airlines Travel Agent Trade Show "Picnic" at Mountainside, Wallingford CT by L. White. 250 travel agents attended, literature disseminated.

Tuesday, June 20, 2000 — Tuesday, June 20, 2000

Presented a Bermuda Educational Seminar at Alken Tours, Ft. Lauderdale, FL by M. Smith. 8 Agents Attended, literature disseminated.

Wednesday, June 21, 2000 — Thursday, June 22, 2000

Attended Vacations by Globetrotters Annual Open House and Trade Show, V by G Headquarters Downers Grove, IL by E. Dill. 150 travel agents attended, literature disseminated.

Hosted a Bermuda in-house presentation at AAA Travel, Saugus, MA by D. Tavares. 6 travel agents attended, literature disseminated "peak season" video shown.

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**SCHEDULES A & B - NEW YORK OFFICE**  
**JANUARY 1-JUNE 30, 2000**

**SCHEDULE "A"**

OPENING BALANCE JANUARY 1, 2000	\$1,519,443.00
FUNDS RECEIVED FROM BERMUDA	\$1,265,403.00

\$2,784,846.00

**SCHEDULE "B"**

SALARIES	\$12,514.00
OTHER PERSONNEL COSTS	\$60,800.00
TRAVEL & ENTERTAINMENT	\$128,187.00
TRAINING	\$23,421.00
TELEPHONE/POSTAGE/SHIPPING	\$83,779.00
PROFESSIONAL SERVICES	\$230,478.00
OFFICE & EQUIPMENT RENTALS	\$147,371.00
OFFICE & EQUIPMENT REPAIRS	\$11,400.00
INSURANCE	\$21,905.00
ELECTRICITY	\$0.00
SUPPLIES & EQUIPMENT	\$28,502.00
SPECIAL SALES PROMOTIONS	\$493,515.00
PRINTING	\$12,865.00
MEMBERSHIP FEES	\$8,392.00
SUBSCRIPTIONS/PUBLICATIONS	\$7,816.00
MISC. OPERATING EXPENSES	\$277,605.00

\$1,548,550.00

CLOSING BALANCE JUNE 30, 2000

\$1,236,296.00

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**SCHEDULES A & B - ATLANTA OFFICE  
JANUARY 1-JULY 30, 2000**

**SCHEDULE "A"**

OPENING BALANCE JANUARY 1, 2000	\$150,355.00	
FUNDS RECEIVED FROM BERMUDA	\$85,335.00	
		\$235,690.00

**SCHEDULE "B"**

SALARIES	\$5,285.00	
OTHER PERSONNEL COSTS	\$50,479.00	
TRAINING	\$0.00	
TRAVEL & ENTERTAINMENT	\$54,141.00	
TELEPHONE/POSTAGE/SHIPPING	\$21,343.00	
PROFESSIONAL SERVICES	\$29,340.00	
OFFICE & EQUIPMENT RENTALS	\$11,615.00	
OFFICE & EQUIPMENT REPAIRS	\$621.00	
INSURANCE	\$0.00	
ELECTRICITY	\$0.00	
SUPPLIES & EQUIPMENT	\$3,761.00	
PRINTING	\$535.00	
SPECIAL PROMOTIONS	\$8,298.00	
MEMBERSHIP FEES	\$2,714.00	
SUBSCRIPTIONS/PUBLICATIONS	\$670.00	
		\$188,802.00
CLOSING BALANCE JUNE 30, 2000+B24		\$46,888.00

**SCHEDULES A & B - BOSTON OFFICE  
JANUARY 1-JUNE 30, 2000**

**SCHEDULE "A"**

OPENING BALANCE JANUARY 1, 2000	\$129,603.00	
FUNDS RECEIVED FROM BERMUDA	<u>\$72,980.00</u>	
		\$202,583.00

**SCHEDULE "B"**

SALARIES	\$3,236.00	
OTHER PERSONNEL COSTS	\$39,992.00	
TRAINING	\$685.00	
TRAVEL & ENTERTAINMENT	\$38,644.00	
TELEPHONE/POSTAGE/SHIPPING	\$10,628.00	
PROFESSIONAL SERVICES	\$22,444.00	
OFFICE & EQUIPMENT RENTALS	\$44,454.00	
OFFICE & EQUIPMENT REPAIRS	\$4,341.00	
OFFICE & PROPERTY INSURANCE	\$7,889.00	
ELECTRICITY	\$644.00	
SUPPLIES & EQUIPMENT	\$2,406.00	
SPECIAL SALES PROMOTIONS	\$0.00	
PRINTING	\$1,117.00	
		\$176,480.00

CLOSING BALANCE JUNE 30, 2000		\$26,103.00
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**SCHEDULES A & B - LOS ANGELES**  
**JANUARY 1, 2000-JUNE 30, 2000**

<b>SCHEDULE "A"</b>	OPENING BALANCE JANUARY 1, 2000	\$25,690.00	
	FUNDS RECEIVED FROM BERMUDA	\$16,394.00	\$42,084.00

<b>SCHEDULE "B"</b>	SALARIES	\$0.00	
	OTHER PERSONNEL COSTS	\$10,332.00	
	TRAVEL & ENTERTAINMENT	\$15,005.00	
	TRAINING	\$0.00	
	TELEPHONE/POSTAGE/SHIPPING	\$4,677.00	
	PROFESSIONAL SERVICES	\$4,037.00	
	OFFICE & EQUIPMENT RENTALS	\$0.00	
	OFFICE & EQUIPMENT REPAIRS	\$0.00	
	INSURANCE	\$2,400.00	
	ELECTRICITY	\$0.00	
	SUPPLIES & EQUIPMENT	\$386.00	
	SPECIAL SALES PROMOTIONS	\$3,023.00	
	PRINTING	\$625.00	
	MEMBERSHIP FEES	\$55.00	
	SUBSCRIPTION/PUBLICATIONS	\$72.00	
	MISC. OPERATING EXPENSE	\$294.00	
			\$40,906.00
	CLOSING BALANCE JUNE 30, 2000		\$1,178.00

**SCHEDULES A & B - CHICAGO OFFICE**  
**JANUARY 1-JUNE 30, 2000**

**SCHEDULE "A"**

OPENING BALANCE JANUARY 1, 2000	\$169,297.00
FUNDS RECEIVED FROM BERMUDA	<u>\$39,842.00</u>

\$209,139.00

**SCHEDULE "B"**

SALARIES	\$0.00
OTHER PERSONNEL COSTS	\$26,355.00
TRAINING	\$0.00
TRAVEL & ENTERTAINMENT	\$21,069.00
TELEPHONE/POSTAGE/SHIPPING	\$5,407.00
PROFESSIONAL SERVICES	\$18,795.00
OFFICE & EQUIPMENT RENTALS	\$2,118.00
OFFICE & EQUIPMENT REPAIRS	\$0.00
OFFICE & PROPERTY INSURANCE	\$1,000.00
ELECTRICITY	\$0.00
SUPPLIES & EQUIPMENT	\$890.00
SPECIAL SALES PROMOTIONS	\$520.00
PRINTING	\$593.00
MEMBERSHIP FEES	\$243.00
PUBLICATIONS/SUBSCRIPTIONS	\$173.00
MISC. OPERATING EXP.	\$5,534.00

\$82,697.00

CLOSING BALANCE JUNE 30, 2000

\$126,442.00

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BERMUDA DEPARTMENT OF TOURISM  
PUBLICATIONS DISTRIBUTED  
JANUARY 1-JUNE 30, 2000

<u>Quantity</u>	<u>Publication</u>	<u>Publisher</u>
80610	Where To Stay In Bermuda	Acme Printing, MA
17380	Bermuda, November-March	PMB Graphics, NC
480	Nov-March Travel Agents Guide	Bermuda Press, Bermuda
82170	Bermuda Travel Tips	Island Press Ltd., Bermuda
14370	Bermuda Golfers Guide	Acme Printing, MA
8904	Summer Hotel Rate Sheet	Island Press Ltd., Bermuda
14585	Fall to Spring Rate Shet	Island Press Ltd., Bermuda
6530	Bermuda Blue Books	Bermuda Press, Bermuda
174117	Handy Reference Map	Bermuda Press, Bermuda
39600	Bermuda Pink Sand Bags	Kinney Associates, NJ
58100	Bermuda Shell Brochures	Island Press Ltd., Bermuda
22360	Bermuda Letterhead Stationery	Harti Multi-Copy, NY
7000	Window Displays	Allan O'Keefe Group, CT
23276	Bermuda Secrets	Bermuda Press, Bermuda
30000	Bermuda Postcards	Island Press Ltd., Bermuda
68000	Bermuda Plastic Bags	Amco Plastics, NY
44000	Important Notice Flyers	Moore Document Solutions, Cranbury, NJ
47034	Bermuda Activities & Rates	Acme Printing, MA
91145	What To Do In Bermuda	Acme Printing, MA
2233	Group Meeting Guide	Acme Printing, MA
8900	1999 Wedding & Honeymoon Guide	Bridal Guide, NY
2700	Bermuda Calendar of Events	Island Press Ltd., Bermuda
12900	Bermuda Festival	Island Press Ltd., Bermuda
450	Large Map Posters	Allan O'Keefe Group, CT
290	Golf Posters	Allan O'Keefe Group, CT
600	Snorkeling Posters	Acme Printing, MA
925	Tennis Posters	Citation Graphics, NY
1400	Family Posters	Acme Printing, MA
600	Flora & Fauna Posters	Advark, Canada
1200	Beach Posters	Acme Printing, MA
6500	Dining At A Glance	Bermuda Press, Bermuda

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